



Fundraiser Needed for Roots 2 STEM Permanent Position

Roots 2 STEM is a not-for-profit organization operating in Calgary providing youth programs to schools, clubs and individuals teaching Science, Technology, Engineering and Math.

If you are results focused and possess exceptional communication skills and have the ability to build and maintain sponsor relationships. If being an ambassador for the organization excites and motivates you then this position may be for you.

Position Summary

The Fundraiser is for raising funds to support our school programs and will work with the CEO and other staff on the identification, cultivation, and solicitation of corporate and private sponsors. The Fundraising Coordinator carries an integrated portfolio of individual, corporate and foundation sponsors for annual, major and planned gifts.

Duties:

- Build strong relationships with an integrated portfolio of prospects, donors, and sponsors
- Create and execute strategies for donor identification, cultivation, and solicitation
- Demonstrate a high level of knowledge of fundraising initiatives at Roots 2 STEM
- Demonstrate the highest standards of professional ethics and practice
- Participate in fundraising strategy with Roots 2 STEM staff members
- Build and manage prospect/donor contact history with database
- Keep current with emerging development issues and strategies

Qualifications:

- Proven successful experience in cultivating corporate support and major gifts.
- Bachelor's Degree
- Minimum 3 - 6 years' experience in major gifts fundraising
- Professional fundraising designation is preferred
- Capable of developing corporate and individual relationships that result in solid commitments.
- Demonstrated understanding of various fundraising and donor management techniques
- Proven direct experience in major gifts fundraising in a complex organization
- Effective written, verbal and interpersonal skills.
- Must be a self-starter and a results-driven individual who is focused and motivated to meet/exceed financial targets.

Only qualified candidates will be contacted.

Send your resume to careers@roots2stem.ca.